

IATA FIATA Air Cargo Program



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Agenda

- **Overview of IATA-FLATA Air Cargo Program**
- **How can a Forwarder join the IFACP**
- **Regional Joint Councils**
- **Implementation key milestones**

Differences - Program Modernization

CURRENT	FUTURE
8 IATA Cargo Agency Programs operating under different and varying IATA Cargo Resolution-Rules	A single global IATA-FIATA Air Cargo Program under standard rules
IATA Cargo Agency Conference sets current Program rules and procedures	IATA-FIATA Governance Board sets the IATA-FIATA Air Cargo Program rules and procedures
Conference adopted IATA Resolutions	IATA-FIATA Air Cargo Program rules governed by IATA-FIATA Governance Board (e.g. determining financial and operational criteria for membership endorsement)
More than 80 diverse local and regional joint or airline-only governance bodies	Approx. 10 Regional Joint Councils
CASS settlement and procedures	<ul style="list-style-type: none"> • IATA CASS settlement and procedures – unchanged • Cargo Agency Conference maintains governance over CASS • CASS rules consolidated into a single standard IATA Resolution – new 851r
Some conflict with forwarding community caused by ambiguous rules and terms	<ul style="list-style-type: none"> • Clearly defined roles and responsibilities and jointly managed Program; uncertainties resolved through IFGB discussion and action
IATA Agent based accreditation standards	<ul style="list-style-type: none"> • Customer based endorsement standards established following joint consultation

Overview

- The current IATA Cargo Agency/Intermediary Programmes worldwide to be replaced by the new single IFACP
- Adoption of Program rules, including operational and financial criteria for endorsement via the IFGB-joint airline/forwarder Board
- New Regional Joint Councils established to provide consultations and feedback and proposals for any local criteria

Overview

- Financial criteria applicable today will be subject to review by independent legal counsel, for the competition law compliance prior to transfer to IFACP.
- Current criteria, including established local financial criteria (LFC) will be transferred and applied upon implementation of the IFACP
- Newly constituted Joint Councils subsequently may propose to the IFGB any changes to such criteria, including financial standing requirements, for endorsement and retention of Forwarders in their respective countries.

Overview

- CASS rules and procedures and charges continue 'as is'. CASS Operations will remain separate from the IFACP under the jurisdiction still of IATA and the Cargo Agency Conference.
- Currently applicable fees and administrative charges will remain unchanged for the implementation of the IFACP.
- Ready for carriage conditions, operational criteria (e.g. Dangerous Goods training requirements) and best business practices (e.g. cargo standards) will remain.

Implementation Key Milestones



Implementation Key Milestones

- 1 IFACP Program Secretariat (IATA) sends the first joint communication letter to the current participants of current Cargo Agency Program for the introduction IFACP and the date and time for the webinar
- 2 National Association issues the press release
- 3 Webinar/meetings on IFACP – Q&A Session
- 5 IFACP Program Secretariat (IATA) sends the second communication letter with the new IFACP Forwarder Agreement for signature (with 6 weeks to return)
All current IATA Agents that wish to continue in the program and continue participating in the CASS, must sign the new agreement and ensure it is returned
- 6 Effectiveness of IFACP program rules (using IATA-FIATA logo for the communication)
- 7 Cut over to IFACP

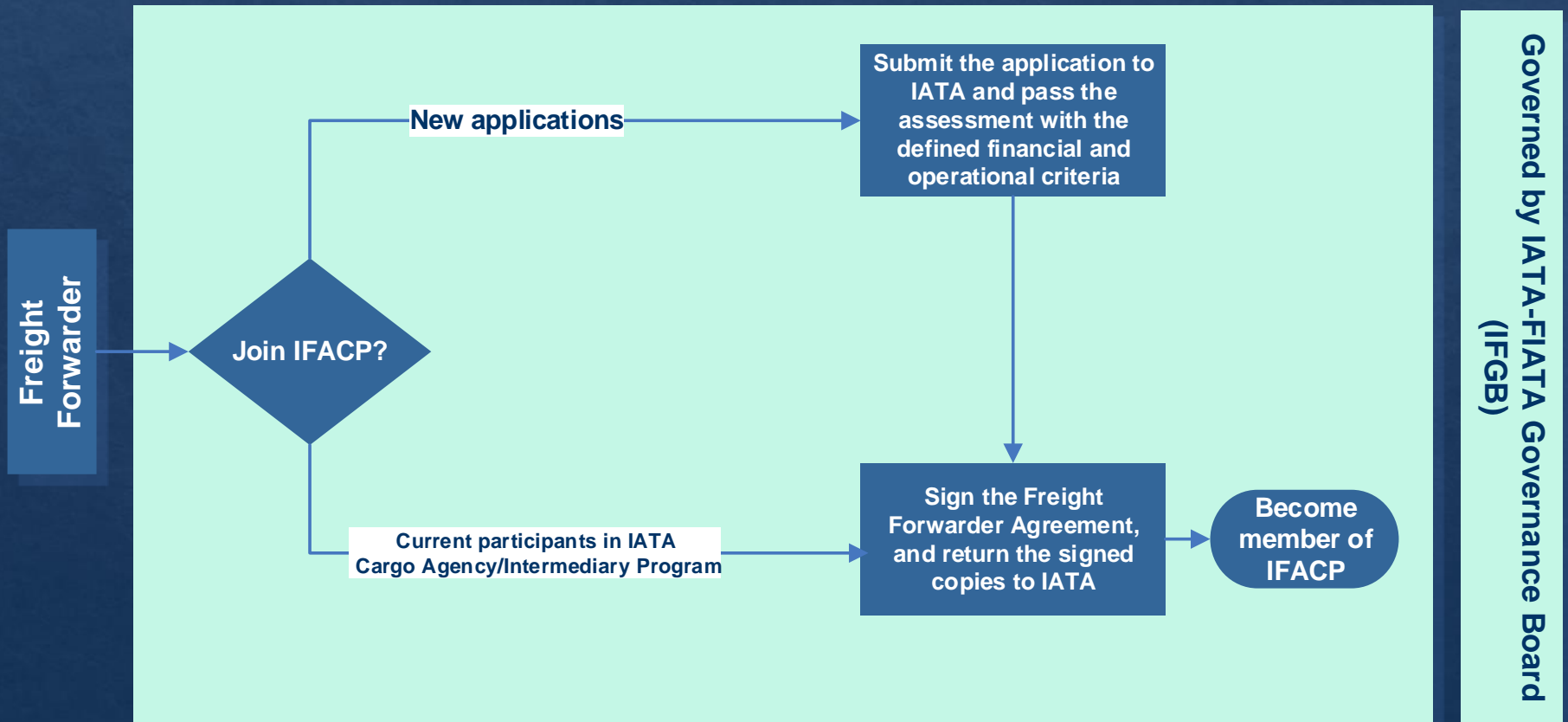
Implementation Key Milestones

Should your company not return the signed IATA-FIATA Forwarders Agreement by the determined deadline, your current IATA Agency Accreditation, which includes CASS participation will terminate.

If after that your company wishes to continue to participate in CASS and you haven't returned the signed agreement, you will need to apply to IATA for enrollment as a CASS Associate.



How can a Freight Forwarder join the new program?



Regional Joint Council (JC)

- Between 4-6 members from (local) airlines and freight forwarders.
- The Joint Council, actions are in the form of recommendation
- Responsible to provide the IFGB with recommendations on:
 - a) Standards of staff competence, experience and knowledge of air cargo products;
 - ii) Suitability of cargo handling and processing equipment;
 - iii) Products and services; and
 - iv) Operational and financial criteria for endorsement of IATA-FIATA Freight Forwarders

**For more information, go to the
FIATA or IATA website**

<http://fiata.com/initiatives/air-cargo/iata-fiata-air-cargo-program.html>

<http://www.iata.org/whatwedo/cargo/Pages/iata-fiata-air-cargo-program.aspx>

a new IFACP website is under development



Terima Kasih!



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Canada Launch - Update



William Gottlieb
CIFFA, Chairman Airfreight Committee